

2. PROJECT PROFILE ON ENGINEERING WORKSHOP

| Category : Service | Total Cost of Project | : | Rs. 4,13,000/- |
|--------------------|------------------------------|---|----------------|
| | BEP | : | 47 % |

I. INTRODUCTION OF BUSINESS IDEA :

The project envisages undertaking miscellaneous repair jobs like turning, boring, drilling, etc.

II. PRODUCT AND ITS APPLICATIONS :

The unit proposes to provide repair services to industries and others. Also, take up small job works of industries ca.

III. MARKET POTENTIAL :

As the workshop is equipped with general type of machine like lathe, drilling, etc no market problem is likely to be faced. Although there may be a number of such type of shops, but depending upon the proper locations of such workshops and delivering quality goods/service to the customers shall eliminate the difficulties of facing the market problem.

IV. CAPACITY / REVENUE :(1ST YEAR)

| Sl. No. | Product | Total | Amounts | Total |
|---------|---|----------|------------|----------|
| | | Hrs | Hr | Amount |
| 01 | Complete jobs of turning utilized | 1,800 hr | Rs 300/ hr | 5,40,000 |
| 02 | Completing job work of drilling using 2 Machines i.e. drilling holes in valve tappets of diesel | 1,200 hr | Rs. 250/hr | 3,00,000 |
| | engine & cylinder plates Total | | | 8,40,000 |

V. MANUFACTURING PROCESS & QUALITY :

Maximum No. of jobs accepted shall be of turning and boring where the use of lathe is necessary. The jobs are directly mounted on lathe and turning or boring operations are completed. In such cases where the jobs need welding it will be got done from outside and if further turning is necessary it will be done on lathe.

The provision for maintaining quality & standards for the jobs to be undertaken has been made by providing precision instruments. No pollution control need be implemented, as it is a non-pollution industry. Energy conservation needed.



VI. COST OF PROJECT AND MEANS OF FINANCE, INCLUDING WORKING CAPITAL REQUIREMENTS :

A. COST OF PROJECT :

| | (Rs.) |
|---------------------------------------|--|
| | |
| Equipments | 2,45,000 |
| Other fixed assets | 70,000 |
| Preliminary and preoperative expenses | 10,000 |
| Deposits | 50,000 |
| Working Capital Requirements | 38,000 |
| Total | 4,13,000 |
| | |
| INS OF FINANCE: | |
| | Other fixed assets Preliminary and preoperative expenses Deposits Working Capital Requirements Fotal |

B. MEANS OF FINANCE:

| Sl. No. | Particulars | Amount (Rs.) |
|---------|---------------------------------|-----------------|
| 1 | Loan @ 75% (Excluding deposits) | 3,10,000 |
| 2 | Equity | 1,03,000 |
| | Total | 4,13,000 |
| | | |

C. WORKING CAPITAL REQUIREMENT :

| S1. | Particulars | Basis | Period | Amount |
|------------|-------------------|-----------------|---------|--------|
| No. | | | | (Rs.) |
| 1 | Raw-material | 1,20,000/12 x 1 | 1 month | 10,000 |
| 2 | Bills receivables | 8,40,000/12 x ¼ | 1 week | 18,000 |
| 3 | Working exp | | 1 month | 10,000 |
| | Total | | | 38,000 |

VII. MAIN INPUTS REQUIREMENT :

A. MACHINERY / EQUIPMENTS :

| Sl. No. | Particulars | No. | Total Cost |
|---------|---|-------|------------|
| 01. | Lathe machine with motor | 1 Nos | 80,000 |
| 02. | Drilling machine vertical type 30mm cap | 1 Nos | 40,000 |
| 03. | Drilling machine vertical type 20mm cap | 1 Nos | 30,000 |
| 04. | Bench grinder | 1 Nos | 15,000 |
| 05. | Précision Instruments like vernier, micrometer | 1 set | 10,000 |
| | etc | | |
| 06. | Other fixed Assets (Electrification & installation, | LS | 70,000 |
| | tools & accessories , furniture etc) | | |
| | Total | | 2,45,000 |



B. RAW-MATERIALS :

| S1. No. | Particulars | Qty | Monthly Charges | Yearly Charges (Rs.) |
|------------|---------------------------|----------|--------------------|-------------------------|
| 1 | Nuts , Bolts , drill bits | Lump sum | 10000 | 1,20,000 |
| | etc | | | |
| | Total | | | 1,20,000 |

C. UTILITIES :

| S1. No. | Particulars | Monthly Charges (Rs.) | Annually Charges (Rs.) |
|------------|-------------|--------------------------|---------------------------|
| 1 | Electricity | 9,000 | 1,08,000 |
| | Total | | 1,08,000 |

| | I Utal | | | 1,00,000 |
|----------------------------|----------------------|-----|----------------|---------------|
| D. MAN-POWER REQUIREMENT : | | | | |
| S1. | Workers | No. | Monthly Salary | Annual Salary |
| No. | | | (Rs.) | (Rs.) |
| 01 | Foreman- cum skilled | 1 | 9,000 | 1,08,000 |
| | operator | | | |
| 02 | Skilled workers | 1 | 6,000 | 72,000 |
| 03 | Unskilled workers | 1 | 5,000 | 60,000 |
| | Total | | | 2,40,000 |

MAIN INFRASTRUCTURE REQUIREMENT : Ε.

| Building | Built up space 50x 20 sq.ft rented. |
|----------|-------------------------------------|
| Power | 5 H P power connection is required. |
| Water | 500 liters per day. |

VIII. PROFITABILITY PROJECTION (ANNUAL) :

| Particulars | Basis | Amount |
|---------------------------------------|-------------|----------|
| | | (Rs). |
| Sales Revenue (Projected) | Ref : IV | 8,40,000 |
| Raw Materials | Ref : VII B | 1,20,000 |
| Man power expenses | Ref : VII D | 2,40,000 |
| Utilities | Ref : VII C | 1,08,000 |
| Interest | @ 12% | 37,000 |
| Depreciation | 15 % SLM | 37,000 |
| Overheads (rent and maintenance etc.) | | 1,00,000 |
| Total Expenses | | 6,42,000 |
| Profit | | 1,98,000 |



IX. FINANCIAL INDICATOR :

| Break Even Point FC x 100 SR-VC | 174000 x 100 372000 | 47% |
|--|---------------------------|--------------------|
| Payback period COP Profit + Deprn. | 413000 235000 | 1 year 9 months |

X. ADDRESSES :

SUPPLIERS OF EQUIPMENTS :

Raman engineering corporation. No 6. Narasimharaja Road, Osamania Building, Bangalore -2.

SUPPLIERS OF RAW MATERIAL :

Steel Master, 177. P.Box. no:6818, B.N. Street, Bangalore-2.

XI. SPECIAL NOTE :

Entrepreneur should develop network with existing manufacturers.